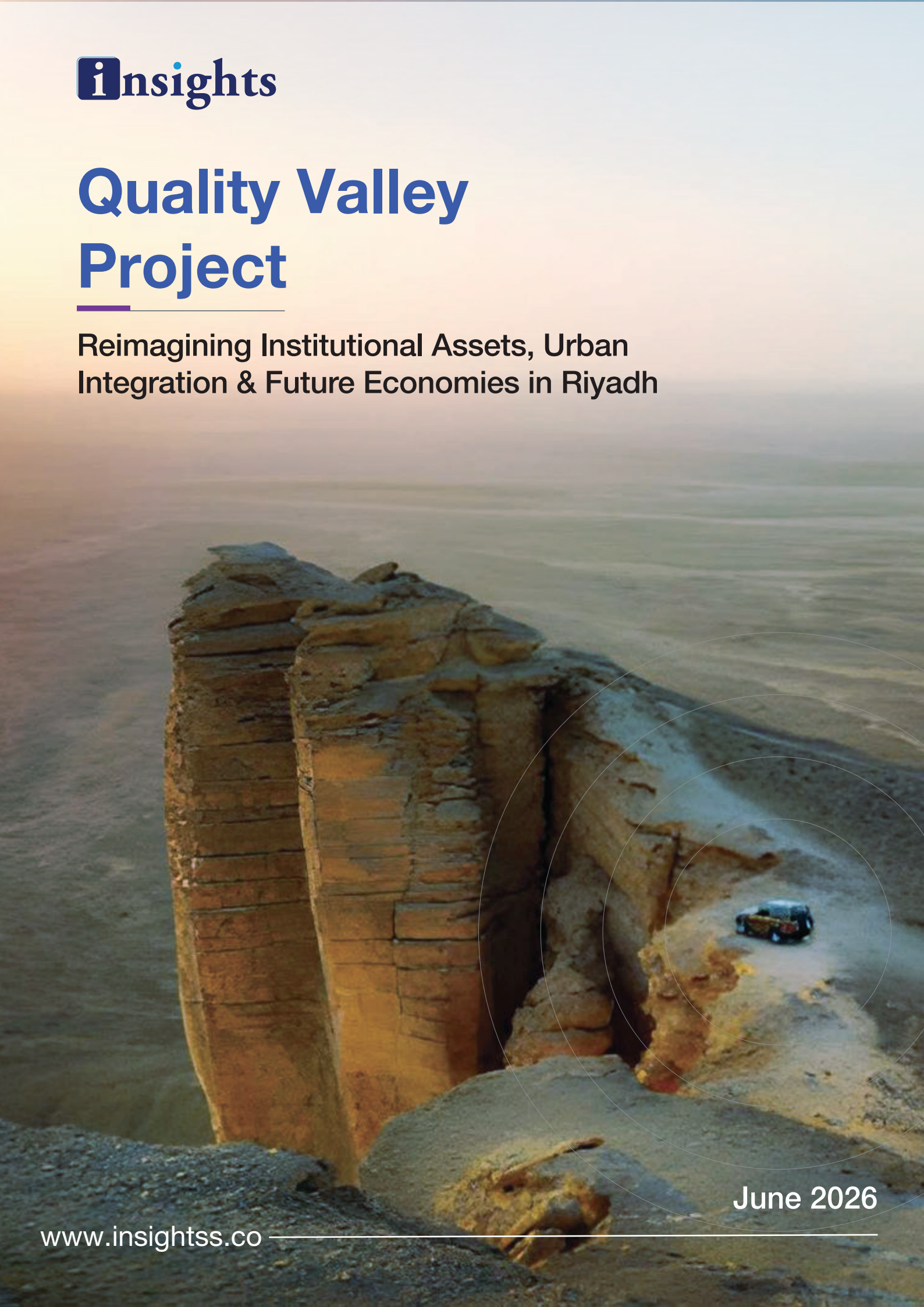


Quality Valley Project

Reimagining Institutional Assets, Urban
Integration & Future Economies in Riyadh



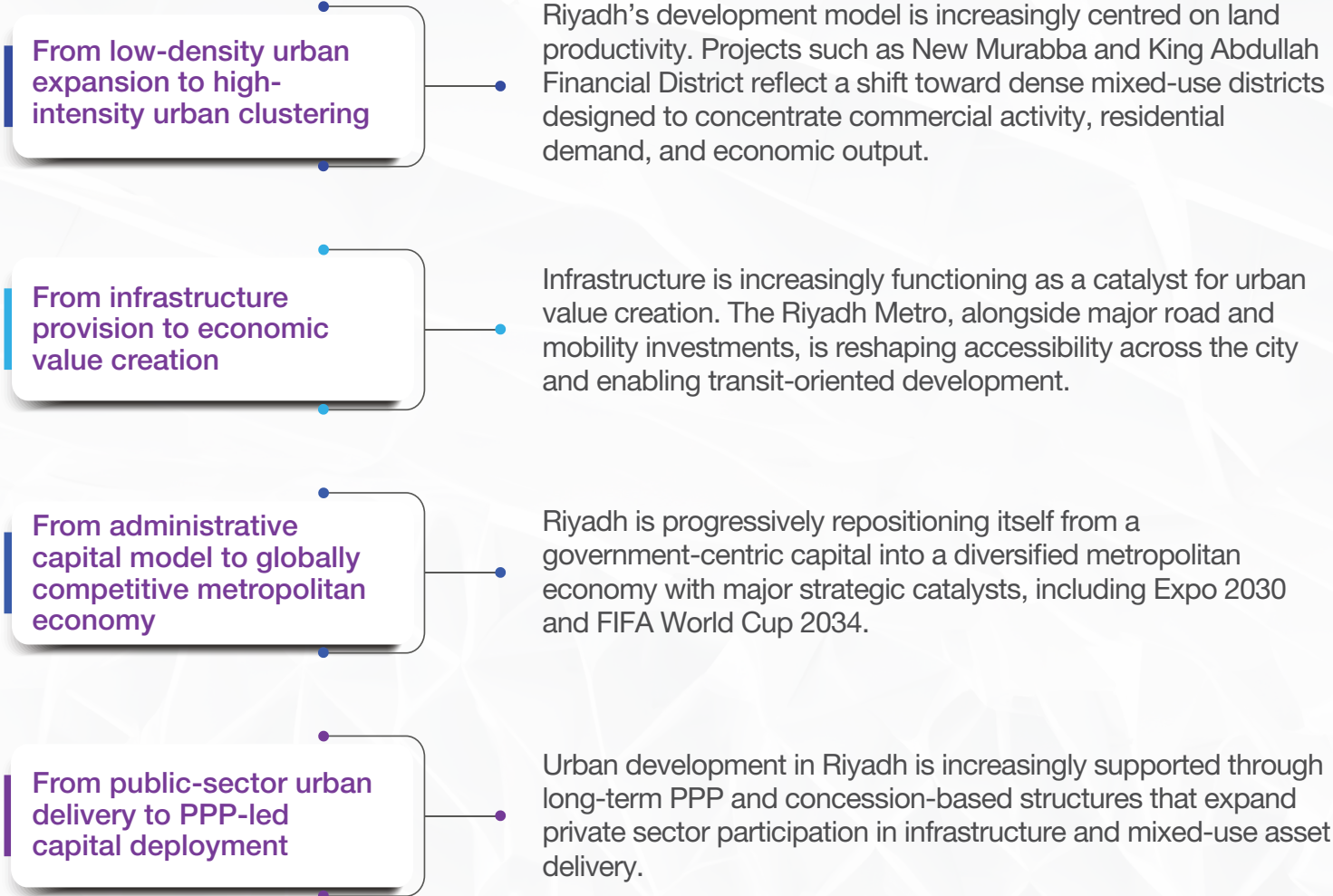
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Riyadh: The Epicenter of Urban Transformation

Urban Economics & Transformation

- The urban evolution of Riyadh is increasingly defined by a structural transition from expansion-led spatial growth toward a more sophisticated model of capital-structure urban development.
- Historically, Riyadh’s growth pattern was characterized by horizontal expansion, land availability-driven development, and functionally segregated zoning. Urban form followed demand, and infrastructure was largely reactive to spatial growth rather than anticipation.

Shift in Riyadh’s Urban Development Logic



Riyadh Vision 2030 Goals

-  **Non-oil GDP expansion**
-  **Productivity enhancement**
-  **Private sector deepening**
-  **Long-term fiscal sustainability**

Riyadh & The Rise of The Integrated City

- Riyadh is increasingly positioning itself as:
- A regional headquarters destination,
 - A global investment hub,
 - An innovation-driven economy,
 - A future-ready urban ecosystem



Introducing Quality Valley

A New Mixed-Use Institutional District for Riyadh

Quality Valley represents a significant shift in how institutional assets are being repositioned within Riyadh’s evolving urban economy. Rather than a conventional headquarters redevelopment, the project reflects a broader transition toward transforming government-owned land into economically productive, mixed-use urban infrastructure.

Developed through a partnership between the Saudi Standards, Metrology and Quality Organization (SASO), the State Properties General Authority (SPGA), and the National Center for Privatization (NCP), the project introduces a hybrid development model combining institutional functions with commercial and public urban components under a long-term PPP framework.

59 companies have submitted expressions of interest for the project, with submissions comprising 36 developers, 11 contractors, three consultants, six equity investors, and three financial services firms.



Quality Valley Masterplan Snapshot

Location	• Al-Muhammadiyah District, Riyadh
Site Area	• ~191,000 sqm
Development Model	• Public-Private Partnership (PPP)
PPP Structure	• DBFOMT (Design-Build-Finance-Operate-Maintain-Transfer)
Concession Period	• ~35 years
Project Components	• Institutional offices, commercial offices, retail, public realm
Lead Entities	• SASO, SPGA, NCP
Project Positioning	• Mixed-use institutional-commercial district



In Focus: Quality Valley

“Quality Valley introduces a hybrid mixed-use model integrating institutional, commercial, retail, hospitality, and public realm functions within a long-term PPP-led urban ecosystem.”

Quality Valley Key Features



Premium Business Address

Located in Al Muhammadiyah, one of northern Riyadh’s established high-value districts, giving companies a prestigious and strategically positioned office location



Public Realm & Urban Quality

Modern landscaped and pedestrian-friendly spaces enhance user experience within an increasingly lifestyle-oriented northern Riyadh context



Accessibility & Connectivity

Close to King Fahd University, Sports Boulevard and Olaya allowing fast access to business hubs, government offices, and commercial districts



Institutional Presence

Built on the former SASO headquarters site within an established institutional zone, attracting regulatory, consulting, and government-linked businesses

Impact of Urban Integration on Riyadh’s Future Economy

The Quality Valley mixed-use PPP highlights the growing institutional depth of Riyadh’s infrastructure pipeline. 59 expressions of interest have been registered with SGPA and NCP consisting of 53 Saudi firms and 6 international participants from the UAE, Bahrain, Spain, Singapore, and the United States. This overwhelming investor appetite reflects strong domestic capacity and sustained global investor confidence.

Structural Significance of Quality Valley

Infrastructure as an Asset Class

Riyadh’s PPP pipeline is increasingly mirroring mature markets attracting:

- Sovereign-linked capital
- Pension and long-term institutional investors
- Strategic infrastructure developers

This aligns with the broader mandate of the Public Investment Fund, which is actively shaping Saudi Arabia’s infrastructure investment ecosystem.

From Procurement to Lifecycle Value Creation

The adoption of DBFOMT structures signals a departure from traditional build-and-transfer models toward:

- Full lifecycle accountability
- Performance-linked revenue structures
- Private-sector operational risk absorption

FDI Becoming Capability Transfer

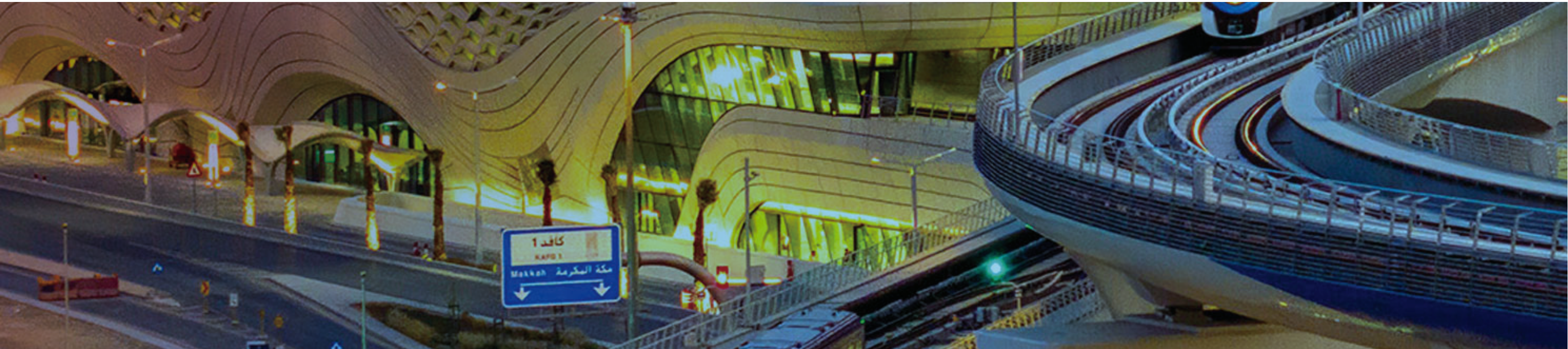
The composition of bidders shows that FDI is no longer purely financial:

- International firms are bringing engineering systems, digital infrastructure expertise, and asset management capabilities
- Domestic firms are scaling rapidly into EPC and development hybrids
- Advisory participation indicates deepening financial structuring sophistication in the local market

Riyadh’s Competitive Position in Global Capital Flows

Riyadh is increasingly competing with global infrastructure destinations by offering:

- Sovereign-backed pipeline visibility
- Large-scale bundled projects rather than fragmented assets
- Long concession certainty (25–40 year horizon range)



“Quality Valley reflects the Kingdom's commitment to transforming public assets into engines of economic value. Through strategic partnerships and world-class urban development, the project will contribute to a more competitive, sustainable, and investment-ready Riyadh economy.”



Nick Whitford
Senior Vice President

Riyadh's PPP Framework in Line with Vision 2030

Under Vision 2030, the core objective is to reduce dependence on oil revenues and expand the role of the private sector in financing, delivering, and operating national infrastructure. Riyadh's PPP models like DBFOM infrastructure contracts, utility concessions, logistics PPPs, and especially asset monetisation schemes like Quality Valley, fit squarely into this goal by transferring development and operational roles to private partners while keeping strategic state control.

PPP Models Introduced In Riyadh

Developments In Riyadh

Government Authorities Overseeing PPP Engagements

DBFOM/DBFOMT Availability-Based PPP

A model where private consortia design, build, finance, operate, and maintain infrastructure while the government makes fixed availability payments based on performance.

- Riyadh Metro
- Quality Valley
- Prince Faisal Bin Fahad Sports City



Concession-Based Real Estate PPP

A model where the government grants private developers long-term rights over assets to develop and commercialise real estate.

- Quality Valley



IWPP/BOO Utility PPP Model

A utility-focused model where private firms build, own/operate, and manage water or energy infrastructure under long-term take-or-pay contracts with government-backed utilities.

- Water transmission and desalination supply chain feeding Riyadh region



Transport Concession PPP

A hybrid operational model where private operators manage transport infrastructure. Risk is partially shared, with strong government regulation and long-term concession agreements.

- King Khalid International Airport expansion



DBFOM: Design-Build-Finance-Operate-Maintain
DBFOMT: Design-Build-Finance-Operate-Maintain-Transfer
IWPP: Independent Water and Power Plant
BOO: Build-Own-Operate

“Public-private partnerships are redefining the pace and scale of Riyadh's development. By combining the strategic vision of the public sector with the capital, expertise, and innovation of private investors, these partnerships are unlocking new economic opportunities, accelerating infrastructure delivery, and strengthening Riyadh's position as a leading destination for investment and business in the region.”



Muhammad Owais Zubair
Assistant Vice President

Why Invest in Riyadh



Over 3,800 active factories (around 37% of the Kingdom's total) and 8 industrial cities



One of the largest solar power plants in the world with a production capacity of 1,500 MW



A growing pharmaceutical industry hub with more than 55 factories (2021)



A booming cultural and heritage tourism sector with inbound tourism spending exceeding SAR 10.5 billion (2024)



Leading regional business hub boosted by the Regional Headquarters Program, attracting over 600 international companies



Schools across Riyadh region account for more than 22% of all schools in the Kingdom



Major food supplier to the Kingdom with the largest area of agriculture holdings



Arab World's first ever digital capital city



Excellent connectivity to key global hubs with 3 well-connected airports, high quality road network and rail

2026

Contact Us

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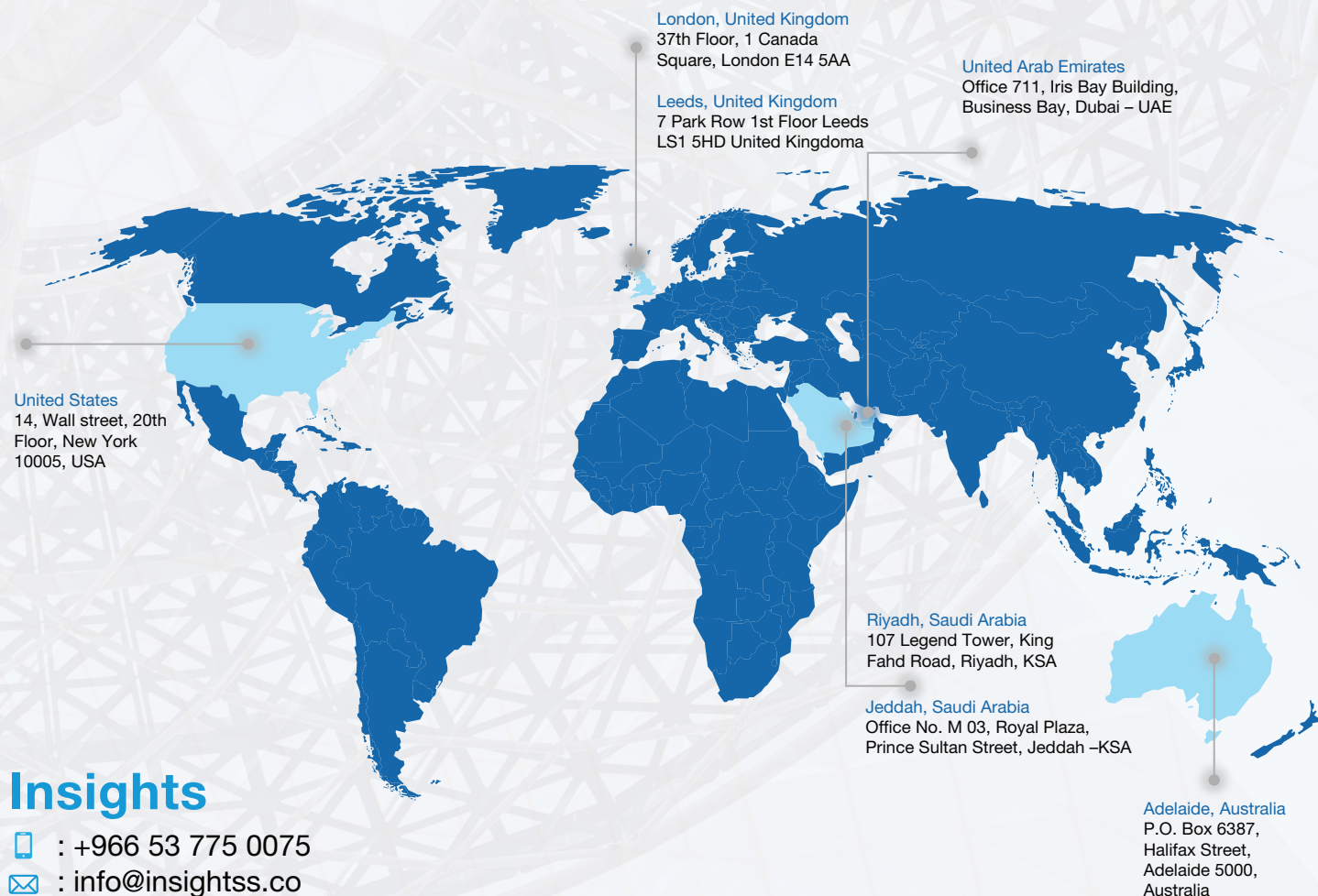
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